

COMPLIANCE OUTSOURCING

Outsourcing legal compliance – The Klea advantage

Outsourcing compliance work can be a very sensible decision. Sometimes the internal team is at capacity. Sometimes a new jurisdiction brings rules that are unfamiliar, local language requirements, or a filing process that is simply better handled by someone on the ground. The issue is not whether to use outside advisers. It is whether the company can still see, manage, and evidence what happens after the instruction is given.

That is where outsourcing can become uncomfortable. A filing may be “with the local firm,” but that does not always tell you whether it has been prepared, whether someone is waiting for a signature, or whether the adviser has the correct company details. By the time the question reaches the legal team, the deadline may be much closer than anyone realised.

THE PROBLEM

The everyday problems

The friction is usually quite ordinary.

- Instructions are sent by email, while supporting documents sit in a shared folder and approvals happen somewhere else.
- Status updates depend on asking the provider for them, which means the internal team only sees the picture when it goes looking.
- A change to a director, address, shareholder, or signatory can be communicated to one adviser but not another.
- It can be difficult to tell which version of a document was used, who approved it, or whether a filing was completed on time.
- At audit time, people have to reconstruct the trail from emails, attachments, and separate local records.

None of that means the adviser has done poor work. It usually means the working model has grown around email and individual relationships, rather than around a clear shared process.

THE KLEA APPROACH

How Klea supports the model

Klea gives internal teams and external providers a common place to manage compliance work. The company stays in charge of its entity information and its deadlines, while advisers can access the parts of Klea they need to complete their work.

- External firms can be granted access to specific entities, documents, and tasks, rather than being sent information piecemeal.
- The legal team can see who owns the next action, what is due, and whether an approval or document is holding things up.
- Corporate records, supporting documents, signatures, and task history stay connected, rather than being spread across inboxes.
- Changes made during the process are recorded, so there is a clearer account of how a decision or filing came together.
- The Klea Process Intelligence Agent can guide users through the relevant workflow while they are working. Rather than searching for a policy note or asking which step comes next, users see the appropriate process in the platform itself.

It is particularly helpful when a matter has several moving parts. Internal legal may be waiting on finance, a director may need to sign, and local counsel may be preparing the filing. Instead of coordinating all of that through separate messages, each person can see their part of the work and what needs to happen next.

OUTSIDE COUNSEL

A better use of outside counsel

The point is not to turn outside advisers into task processors. Their value is in their local knowledge, their judgement, and their ability to handle issues that are unusual, sensitive, or high risk. If the routine administration is visible and well organised, conversations with advisers can focus on the questions that genuinely need advice.

For example, instead of emailing to ask whether an annual filing has been submitted, the internal team can see the status and use the call with local counsel to discuss a regulatory change, a restructuring, or an issue that could affect the wider group.

CONCLUSION

Outsourcing should give a legal team more capacity, not less confidence. Klea keeps the work visible while allowing external specialists to contribute where they are most valuable. Everyone works from the same record, responsibilities are easier to follow, and the next step is less likely to depend on somebody remembering an old email. That is a more practical way to work with advisers: close enough to collaborate, structured enough to stay in control.